



Brie Horigan

Wealth Management Specialist • Raymond James

Brie Horigan's childhood interests might have seemed a bit unusual: "I always liked CNBC, and the little stock tickers," she says. Horigan was intrigued by the complexities of the stock market, and she credits good mentors with shaping her interest into a profession.

While other Texas A&M students were struggling to find the right career, Horigan parlayed her political science major ("with minors in military history and business") into her current job at Raymond James. Many 25-year-olds have changed jobs at least three times since college graduation. However, Horigan credits "a great branch manager" for her relative longevity at Raymond James.

Horigan launched herself into the world of wealth management in 2004, shortly after the major market downturn, when the recovery was just beginning. "What the hard times taught us," she says, "is to strategically reduce the risks of investing. Take only as much risk as you need."

As part of a team, Horigan works to provide businesses investment planning and capital market solutions. She says she enjoys helping clients find solutions to their challenges.

Lawrence Brown of Raymond James, who nominated Horigan, says she is "an incredibly talented and driven young professional. Her success at the age of 25 is already beyond what many financial advisors achieve in an entire career."

Last year, Horigan and her team facilitated the independent public offering of MVO, the largest privately held oil company in Kansas. She got to appear with the company founders on the floor of the New York Stock Exchange. MVO founders rang the famed Wall Street bell for the start of trading as their stock went public.

Horigan's love of Fort Worth is evident. She lives downtown, works downtown, and volunteers downtown. "Fort Worth has given me so much," she says. Horigan lends her talents to the Fort Worth Hispanic Chamber of Commerce, serving on their gala and Fiesta Night committees. She also volunteers for the YWCA, on the Resale Shop Board, and on the board of the Ben & Jerry's PartnerShop, which provides the YWCA both resources to train clients and funding for their programs.

In addition to her commitment to community service, Horigan is committed to studying her industry. Reading the *Wall Street Journal* and numerous books on the science of risk management are part of the lifelong education process involved in wealth management. Horigan devours charts, numbers, and stock reports like many people devour Ben & Jerry's ice cream.

On a clear Fort Worth day, you'll spot her walking her dog Cosmo through Sundance Square, with a *Wall Street Journal* under her arm. —Laurie Barker James

Earned My First Buck...

Selling Girl Scout cookies.

Another Profession I'd Like to Try

Virologist

I'd Like to Meet

Frank Lloyd Wright

Favorite Song

"Best of What's Around"
The Dave Matthews Band

Favorite Restaurant

Lucille's Stateside Bistro

Wheels

Mazda RX-8

Favorite Movie

Casablanca

Book Report

Anthony Bourdain's
Kitchen Confidential

Age
25

Hometown
Fort Worth, TX